

January 23, 2018

Call for Expressions of Interest (EOI) for Off-Site Renewable Energy Power Purchase Agreements

Dear Sir/Madam:

Via this EOI process, The Southeastern Pennsylvania Transportation Authority (“SEPTA”) is conducting an industry review to gain market insight with the goal of finalizing its Request for Proposal (“RFP”) solicitation documents. In assembling the procurement documents for this project, SEPTA is seeking input from experienced candidates.

Anyone interested in participating must advise James V. Lemongelli via e-mail at jlemongelli@septa.org in order to receive any subsequent correspondence and follow-up documentation concerning this EOI.

SEPTA requests that interested parties submit an EOI response document in hard copy (One (1) original and Five (5) copies) containing a letter of interest, professional qualifications, experience in performing similar projects, project approach and related information regarding this Expression of Interest (EOI) **no later than the close-of-business (4:30 P.M.) on Tuesday, March 13, 2018.**

A Pre-Submittal Meeting will be held on Tuesday, February 6, 2018 at 10:00 AM, in SEPTA's Conference Room 11C, 1234 Market Street, Philadelphia, PA 19107. A representative of your company is encouraged to be present for the purpose of obtaining clarifications and discussing the EOI with representatives of SEPTA.

All questions (if any) pertaining to this EOI must be submitted in writing to James V. Lemongelli, via e-mail. **All questions must be received no later than the close-of-business (4:30 P.M.) on Tuesday, February 13, 2018.** The answers to all questions submitted will be forwarded to all prospective proposers.

All correspondence concerning this EOI including e-mailed questions and hard copy EOI responses must be forwarded to:

Mr. James V. Lemongelli
Manager - Contracts
1234 Market Street, 11th Floor
Philadelphia, PA 19107-3708
Telephone: (215) 580-8330
jlemongelli@septa.org

BUILDING ACCESS: Please be advised that new security procedures have been implemented for access to SEPTA's 1234 Market Street building. All visitors are now required to sign-in at the front desk located in the lobby area and provide photo identification. Please allow adequate time when submitting procurement documents or when attending any public or private meeting in the building. This process will take approximately 15 to 30 minutes to complete. Thank you for your cooperation.

By participating in this EOI, the Proposer is unconditionally agreeing to the following: (i) SEPTA will be authorized to use any information submitted, referenced, or presented during this EOI, including, but not limited to, within SEPTA's final specification/ power-purchasing agreement; (ii) SEPTA shall be authorized to reproduce, distribute, display, and create derivative works from any information received during this EOI; and (iii) SEPTA shall not be obligated to engage or otherwise compensate Proposer in any manner or for any reason for SEPTA's use of any information and/or material submitted by Proposer during this EOI, or information contained therein, or any other right granted hereunder.

Subsequent to the EOI submittal, SEPTA may contact interested parties to schedule individual meetings with staff at our headquarters in Philadelphia.

This effort should allow SEPTA to create a solicitation document which is realistic, economical and maximizes competition. When the review is complete, it is SEPTA's intent to solicit a Request for Proposal and then award a contract.

This letter must not be interpreted as an award of a contract or as a commitment to reimburse for any costs incurred in the preparation or participation of this EOI.

BACKGROUND:

SEPTA is the sixth largest public transportation system in the country serving a population of 4.1 million in a service area covering 2,202 square miles. SEPTA currently purchases electricity from third-party suppliers through competitive multi-year contracts. Most of SEPTA's electricity is distributed by PECO Energy, SEPTA's primary local distribution company (LDC).

PROJECT OBJECTIVE:

A commitment of SEPTA's 2018 Energy Action Plan is to explore the feasibility of increasing the proportion of renewable energy as a share of SEPTA's overall electricity mix. SEPTA uses approximately 370,000 MWh/year to provide electrified transit service across commuter rail, heavy rail, light rail, trolley bus, and facilities throughout Southeastern Pennsylvania.

For the purposes of this EOI, SEPTA is only interested in offtake of power from off-site renewable energy sources.

SEPTA invites interested parties to respond with information regarding off-site renewable energy power-purchasing agreement (PPA) structures for projects that are:

- Budget Neutral.
- Multi-megawatt. (Minimum of 2 megawatts)
- Located within the Commonwealth of Pennsylvania.

SEPTA is **not** interested in projects that are:

- Sited on SEPTA property or assets.
- Otherwise located on the load side of a SEPTA premise electric meter.

The information provided will inform the development of a potential RFP to purchase electricity from eligible renewable energy resources.

EOI responses should include the following:

1. Company Profile:

Respondent must provide a profile of its company's operations including:

- a. Name, business address, telephone number, website address, incorporation location(s), and list of Pennsylvania and/or Philadelphia business licenses currently held.
 - b. The number of years the company has been in the business of developing, designing and/or installing renewable energy generation systems.
 - c. A primary contact for the Respondent, including name, job title, address, telephone and fax numbers, and email address.
 - d. A description of Respondent's business background and any other information about Respondent's business organization that Respondent deems pertinent to the EOI.
2. Experience and Case studies: Respondent should provide a description of the Respondent's experience implementing relevant multi-megawatt renewable energy projects. Project case studies and examples for local / state governments or institutions are of particular interest. Where possible, project descriptions should include the type of project, location of the generation, fee and payment structure, simple payback timeline, photographs of the project, web links to project information, and any other relevant project details.
3. General feedback: Respondents provide a brief narrative on each of the following:
- a. Suggestions for the renewable technologies that SEPTA should be considering.
 - b. Different financing models (specifically addressing REC ownerships)
 - c. Suggestions regarding the most appropriate scale for projects considering SEPTA's off-taking (economies of scale)
4. Provide a sample Power Purchase Agreement for SEPTA's review.

Sincerely,



James V. Lemongelli
Manager – Contract Administration
Procurement & S.C.M. Department