

Attachment B -- Required Proposal Content⁵

Proposer Information

- a. Name, title, phone number(s), email address(es), mailing address.
- b. Please include the following statement, preferably signed by the same signer of the proposal:

“I, _____, am an authorized representative of _____ (“ _____”) and hereby certify and affirm that I am authorized to obligate _____ to the terms of its proposal.”

- c. Brief summary of Proposer, including an overview of development track record and financial strength.
- d. Proposed development plan, including:
 - Project overview
 - Proposed schedule
 - Risks and management or mitigation of risks
 - Description and manufacturer(s) of major equipment
 - Electrical interconnection plan

Project Information

Operations and Maintenance Plan

Third-party roles (if any) and responsibilities for operating, maintaining and servicing the PV facility.

Environmental and Sustainability Plan

Proposals must include all proposed landscaping with native plantings, fencing, vegetation management and tree replacement in a manner that minimizes disturbance to soil and vegetation. Pollinator plants and habitat creation are acceptable but must comply with FAA wildlife hazard policies and regulations. Tree replacement may require an inventory of all trees to be removed for the construction of the project and a replacement plan either off PNE property or sufficiently distant from airfield operations to avoid becoming future obstacles.

Project Tax Credits

List of any state or federal tax credits for which the PV facility is expected to qualify and Proposer’s plan to monetize tax credits. No local Philadelphia solar rebate programs should be expected for this project.

⁵ Attachment B only concerns details related to the proposed project. All other Attachments listed in the section titled “Proposal Submission Requirements” must be included in the overall proposal.

Capital Structure and Credit Support

- a. If available, provide a diagram showing the capital structure of the project including financing and tax equity. Include a description of the tax equity structure.
- b. Describe the status of financing (construction and back-leverage) and tax equity.
- c. Describe the form of credit support that the Proposer will provide. The term sheet provides Buyer's expected credit support amounts.
- d. Specify if Proposer will own the project post-COD. If not, state when Proposer intends to sell the project.

Economic Opportunity Plan

The City's institutional goals for economic opportunity are outlined in **Attachment F**. In addition to the required forms mentioned in that section, please respond to the following:

- a. What percentage of M/W/DBE proposed to be involved in the project development, construction, operation and maintenance of the Project?
- b. Provide M/W/DBE participation information for previous projects.
- c. What opportunities exist to incorporate Philadelphia's workforce and/or M/W/DBE participation into any phase of the Project?
- d. Provide any alternative methods or ideas for incorporating M/W/DBE business participation, M/W/DBE workforce or local workforce in the project development, construction (if applicable) and operations. The City encourages innovative proposals that provide meaningful opportunities to disadvantaged and/or local business and workforce.

Proposed Subcontractors

State the intention to use subcontractors to perform any portion of the work sought by this RFP. For each such subcontractor, provide the name and address of the subcontractor, a description of the work Proposer intends the named subcontractor to provide, and whether the subcontractor can assist with fulfilling goals for inclusion of minority, woman, or disabled-owned businesses or disadvantaged businesses as stated in **Attachment F**. Note that if subcontractors at any tier may perform services arising directly out of a City contract resulting from this RFP, Proposer must inform them of the City's minimum wage and benefits requirements and must require them to comply with such requirements (See Section 4.6.5 of the RFP for more information).