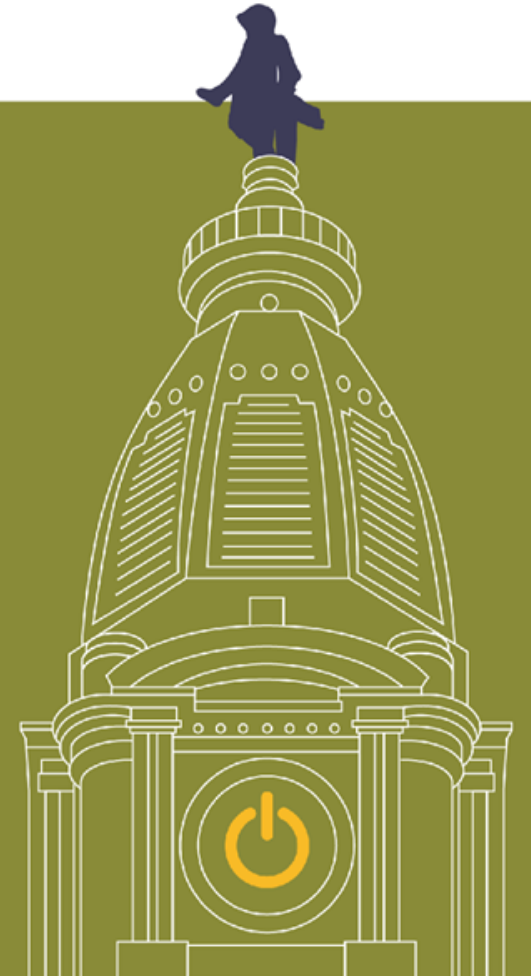




PHILADELPHIA
ENERGY AUTHORITY

RFP for LED Streetlighting, Network and Controls: Pre-bid Meeting

April 1, 2021



Agenda

- Introductions
- Project overview with purpose and goals
- Antidiscrimination Policy and Requirements for Economic Opportunity Plan
- RFP Summary
- Technical Requirements
- Q&A for RFP logistics*

*All other questions must be submitted in writing.

Economic Opportunity Plan

- Chapter 17-1600 of The Philadelphia Code requires the development and implementation of “Economic Opportunity Plan(s)” for certain classes of contracts and covered projects as defined in Section 17-1601.
- “Best and Good Faith Efforts” require the provision of meaningful and representative opportunities for Minority Business Enterprises (“MBEs”), Woman Business Enterprises (“WBEs”) and Disabled Business Enterprises (“DSBEs”) (collectively, “M/W/DSBEs” which also includes firms designated as Disadvantaged Business Enterprises or “DBEs”) and the employment of an appropriately diverse workforce in connection with the Project.
- As a benchmark for the expression of Best and Good Faith Efforts to provide meaningful and representative opportunities for M/W/DSBEs in the contract, the following participation ranges have been developed:

15% - 18% MBE and 9% - 12% WBE

- Proposers are required to submit the Workforce Commitments provided as Attachment D. Refer to Attachment C for additional information

Key Dates

Activity	Date & Time
Issuance of RFP	March 22, 2021
Pre-bid meeting	April 1, 2021
Deadline for Receipt of Written Questions	April 9, 2021, 5:00PM EST
Pre-Proposal Vendor Information Session	April 15, 2021
Deadline for Receipt of Proposals	May 14, 2021, 5:00PM EST
Proposer Interview – Location TBA	Week of June 7, 2021
Final Selection of Proposer	June 25, 2021
Target Council Approval	October 2021
Target Contract Execution	October 2021

Submittal Requirements

- Full submittal due by **May 14, 2021 at 5pm ET** - emailed to LEDstreetlighting@phila.gov
- Submittal must include (submittal forms in parentheses):
 - Cover letter
 - Introduction and Executive Summary
 - Proposer Characteristics and Project Approach
 - Technical Submittal (Attachment A.1)
 - Community Engagement and Lighting Equity Plan
 - Requested Exceptions to Contract Terms (if any)
 - M/W/DSBE Participation and Diverse Workforce Commitments (Attachment D)
 - Workforce Development Plan
 - Philadelphia Tax and Regulatory Status and Clearance Statement (Attachment E)
 - Local Business Entity or Local Impact Certification (if applicable, Attachment F)
 - Campaign Contribution Disclosure (Attachment G)

Selection Criteria

- Proposer Team Qualifications
- Proposer Project Development and Implementation Approach
- LED Luminaire and LMS Solutions and Pricing
- Proposer Service Fee Pricing
- Additional considerations:
 - Demonstrated capacity to deliver and approach to executing public relations, community engagement, and project communications
 - Ability of the Proposer to meet the City's schedule requirements
 - Proposer's approach to public engagement and lighting equity
 - Exceptions taken by the Proposer to the form of Contract set forth in Attachment B and in particular the City's Contract Terms

Communication

All questions must be submitted by email to:

LEDstreetlighting@phila.gov

no later than April 9, 2021